



Sunshine North

Friend or Family Referral Form

Purchaser Details:

First Name: Surname:

Mobile: Email:

Address:

Suburb: State: Postcode:

Lot purchased:

The following person referred me to LUMA:

First Name: Surname:

Mobile: Email:

Address:

Suburb: State: Postcode:

Lot Number or Street Address:

I acknowledge that I have read and understood the terms and conditions of the LUMA Friend or Family Referral and in providing the details of my referrer they will receive a \$2,000 prepaid Mastercard.

Signature: Date:

Card type: Physical (via registered post)

Digital (via SMS)

*Apple Pay, Google Pay, Samsung Pay required

Office use only:

I confirm that the Friend or Family member contact details have been entered into Runway and the referrers details have been entered as a note against the contact record.

Agent Signature Date:

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Terms & Conditions

1. In these Terms and Conditions:
 - (a) **Contract** means a binding and unconditional Contract of Sale with Development Victoria in respect of a residential property within a Development Victoria estate;
 - (b) **Development** means the LUMA estate in Sunshine North, Victoria;
 - (c) **Gift Card** means a \$2,000 prepaid Mastercard gift card procured by Development Victoria;
 - (d) **LUMA Contract** means a binding and unconditional Contract of Sale with Development Victoria in respect of a residential property within the Development;
 - (e) **Purchaser** means a person who:
 - (i) has been referred to the Development by a Referrer; and
 - (ii) purchased a residential property within the Development via the Sales Centre and entered into a LUMA Contract;
 - (f) **'Referrer'** means a person who has:
 - (i) referred the Development to a Purchaser; and
 - (ii) either:
 - a. entered into a Contract before referring the Development to a Purchaser;
 - b. owns a residential property within a Development Victoria estate and provides satisfactory evidence of ownership to Development Victoria's sales agent at the Sales Centre (this may be in the form of a rates notice, utility bill, title search or any other evidence Development Victoria deems acceptable); or
 - c. occupies a residential property within a Development Victoria estate and provides satisfactory evidence of occupation to Development Victoria's sales agent at the Sales Centre (this may be in the form of a rates notice, utility bill, rental agreement or any other evidence Development Victoria deems acceptable); and
 - (g) **Sales Centre** means the sales centre for the Development located at 247 St Albans Road, Sunshine North, Victoria.
2. The 'LUMA Family and Friend Referral Program' (Program) commences on 01 September 2026 and ends on 31 December 2026, is applicable to the first five referrals and only applies to LUMA Contracts entered into by Purchasers within this timeframe.
3. Only one Gift Card will be made available in respect of each LUMA Contract. A Purchaser can nominate only one Referrer in respect of a LUMA Contract.
4. A Referrer may only refer up to three Purchasers and receive a maximum of three Gift Cards under this Program.
5. The Purchaser and the Referrer must not be the same person.
6. If a Purchaser enters into a LUMA Contract, only the Referrer will receive a Gift Card within 60 days after the Purchaser enters into a LUMA Contract.
7. The Purchaser agrees and acknowledges that Development Victoria will determine, in its absolute discretion, whether a person satisfies the criteria to be considered a Referrer.
8. Development Victoria assumes no responsibility for incorrectly completed 'Friend or Family Referral Forms'. It is the responsibility of the Purchaser to ensure that the correct details are provided for the Referrer.
9. The Gift Card will be sent to the Referrer by Australia Post registered mail using the address notified by the Purchaser.
10. The bearer of the Gift Card is entitled to its face value of the card. Standard terms and conditions of the card issuer (including, but not limited to, any validity, expiry dates or activation requirements) apply to the use of the Gift Card.
11. Development Victoria accepts no responsibility for defaced, altered, damaged, lost or stolen Gift Cards.
12. Entitlement to receive a Gift Card is not transferrable.
13. The Program cannot be used in conjunction with any other referral program offered by Development Victoria.
14. Development Victoria reserves the right to review, change or discontinue the Program at any time.
15. Employees and contractors of Development Victoria and their families are excluded from the Program.

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